Negotiation Simulation

Negotiating Climate Change: Theory and Practice (coordinators: Jack Williams)

Negotiations aimed at addressing climate change are a complex process involving private and public actors from the local to the global level. The long-term nature of climate change and the economy-wide changes required to reduce carbon emissions adds to this complexity with many actors only focusing upon their short-term interests.

This workshop aims to introduce students to basic negotiation theory and practice as well as deepening their understanding of negotiations at the local and international level. Students will be assigned the roles of actors who they will represent in several simulations modelled on negotiations at the local and international level.