

Negotiation Simulation

Negotiating Climate Change: Theory and Practice (coordinators: Jack Williams)

Negotiations aimed at addressing climate change are a complex process involving private and public actors from the local to the global level. The long-term nature of climate change and the economy-wide changes required to reduce carbon emissions adds to this complexity with many actors focusing upon their short-term interests.

This workshop aims to introduce students to basic negotiation theory and practice as well as deepening their understanding of negotiations at the international level through the United Nations Framework Convention on Climate Change (UNFCCC). Students will be assigned to represent countries and will be expected to independently research their negotiation position. The workshop will conclude with a full day negotiation simulation, modelled on discussions taking place at the UNFCCC.